

Agile and Beyond
Dearborn, Michigan
10th March 2012

Untitled *a keynote*

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A group of approximately ten people are gathered in a meeting room, focused on a large whiteboard. One man in the center is pointing at the board, while others look on attentively. The room has a rustic feel with stone walls and a wooden table. The text "Agile Manifesto" is overlaid in the center of the image.

Agile Manifesto

11 years on

STOP

doing Agile

Start!

Making agile organizations

Think Agility!

Act locally in your context

How to *Think Agility!*



Make progress with
imperfect information





Foster a
high trust
culture

Develop capability to respond to unfolding events



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Treat WIP inventory as a liability rather than an asset

Respond faster with improved lead times



Knowledge work is perishable



Create feedback loops and enable a capability to adapt (evolve)



Embrace a craft ethic and pursue high quality through pride of workmanship



My philosophy

Don't try to do Agile

Instead

Start with what you do now
and improve your agility

Minimize resistance
to adoption of new ideas
and ways of workings

Identify problems one at a time

Make Incremental Evolutionary Changes

Don't ask people to change

Respect current job titles,
roles & responsibilities

Since 2004 kanban systems have been used to get beyond Agile and deliver improved agility



White boards were introduced in 2007 to visualize workflow and work items flowing through the process

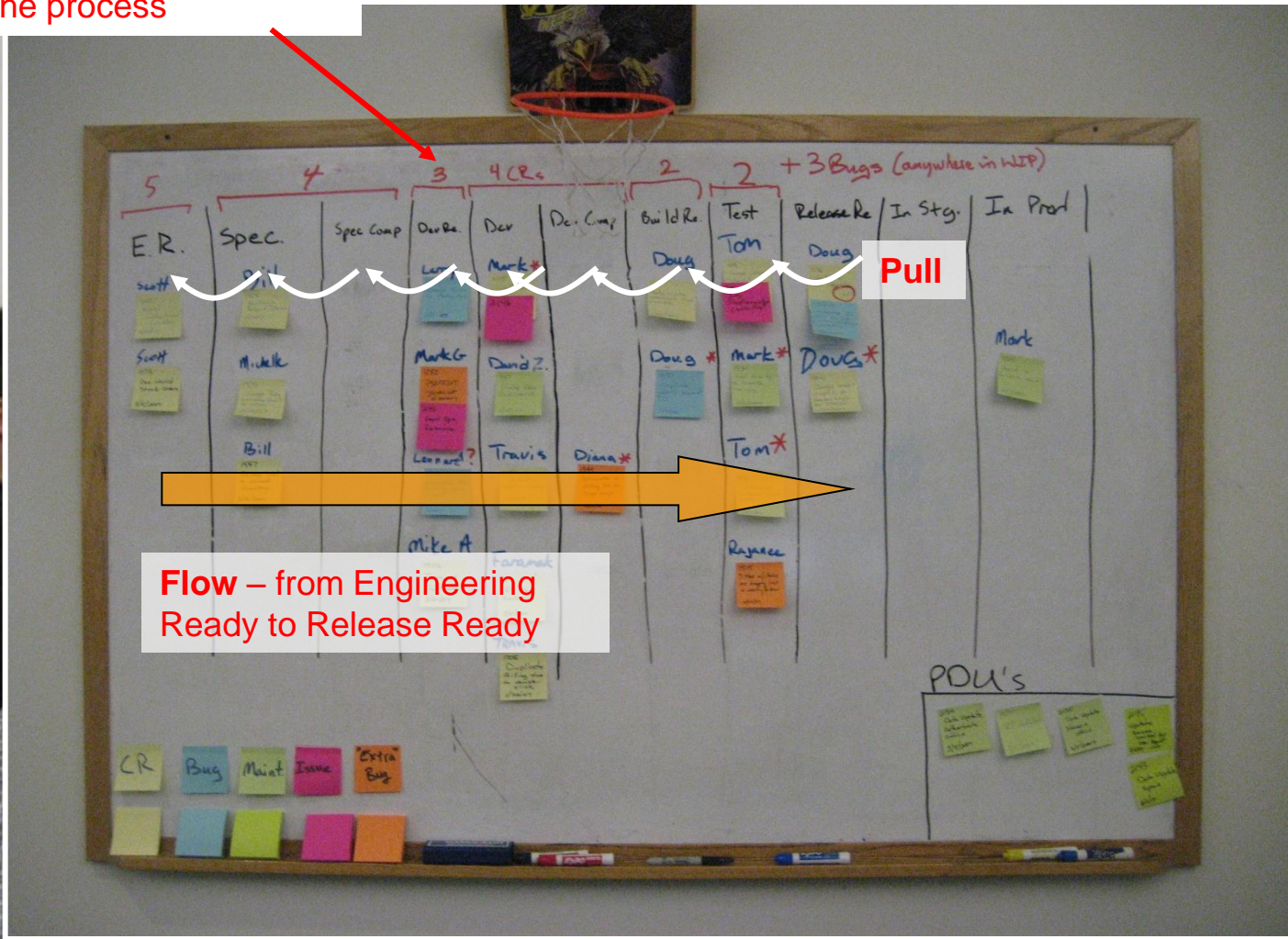


WIP limits are used to create a *pull* system & and the board visually signals pull to make a *kanban* system



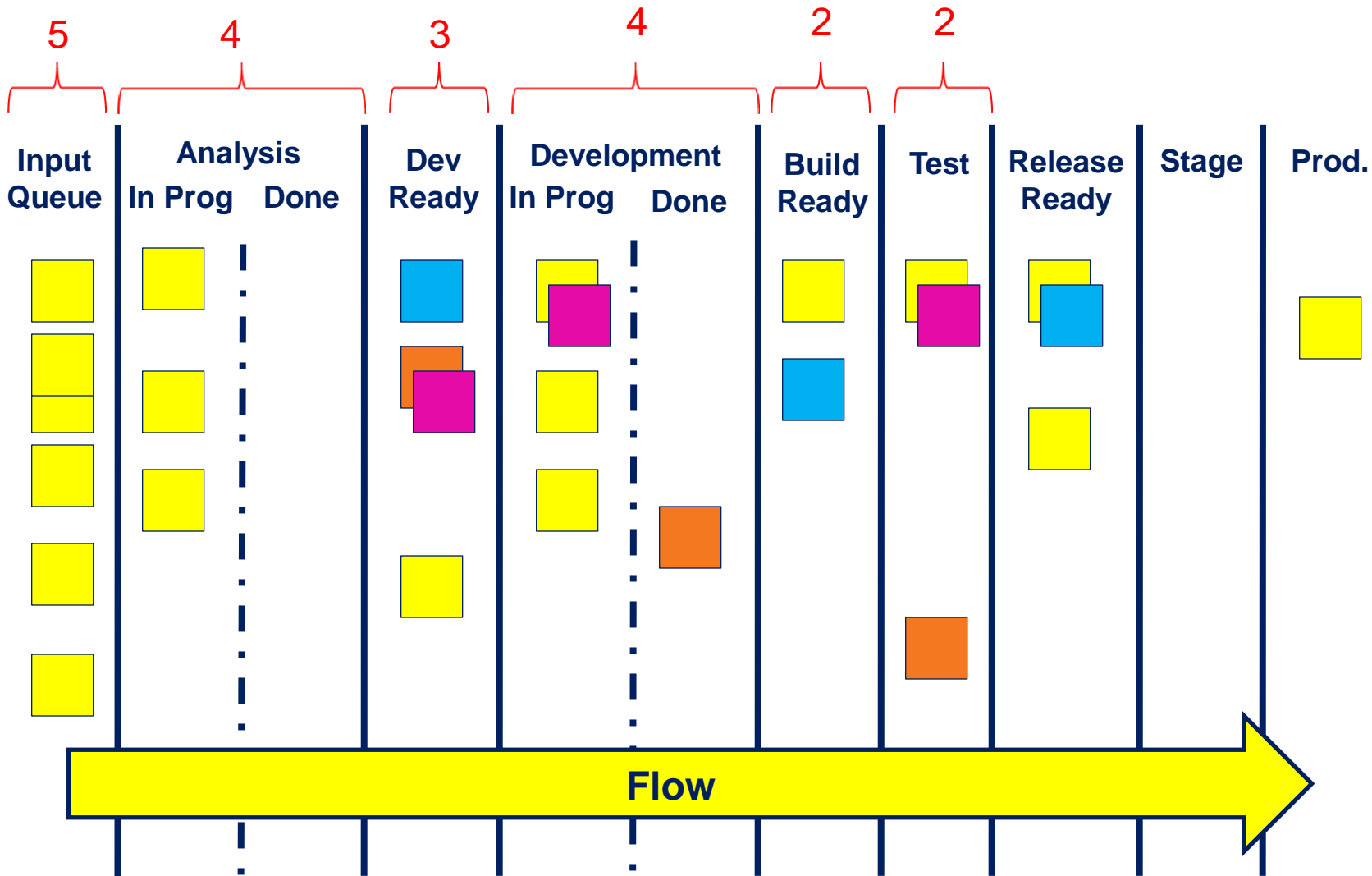
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WIP Limit – regulates work at each stage in the process



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Kanban board simulation

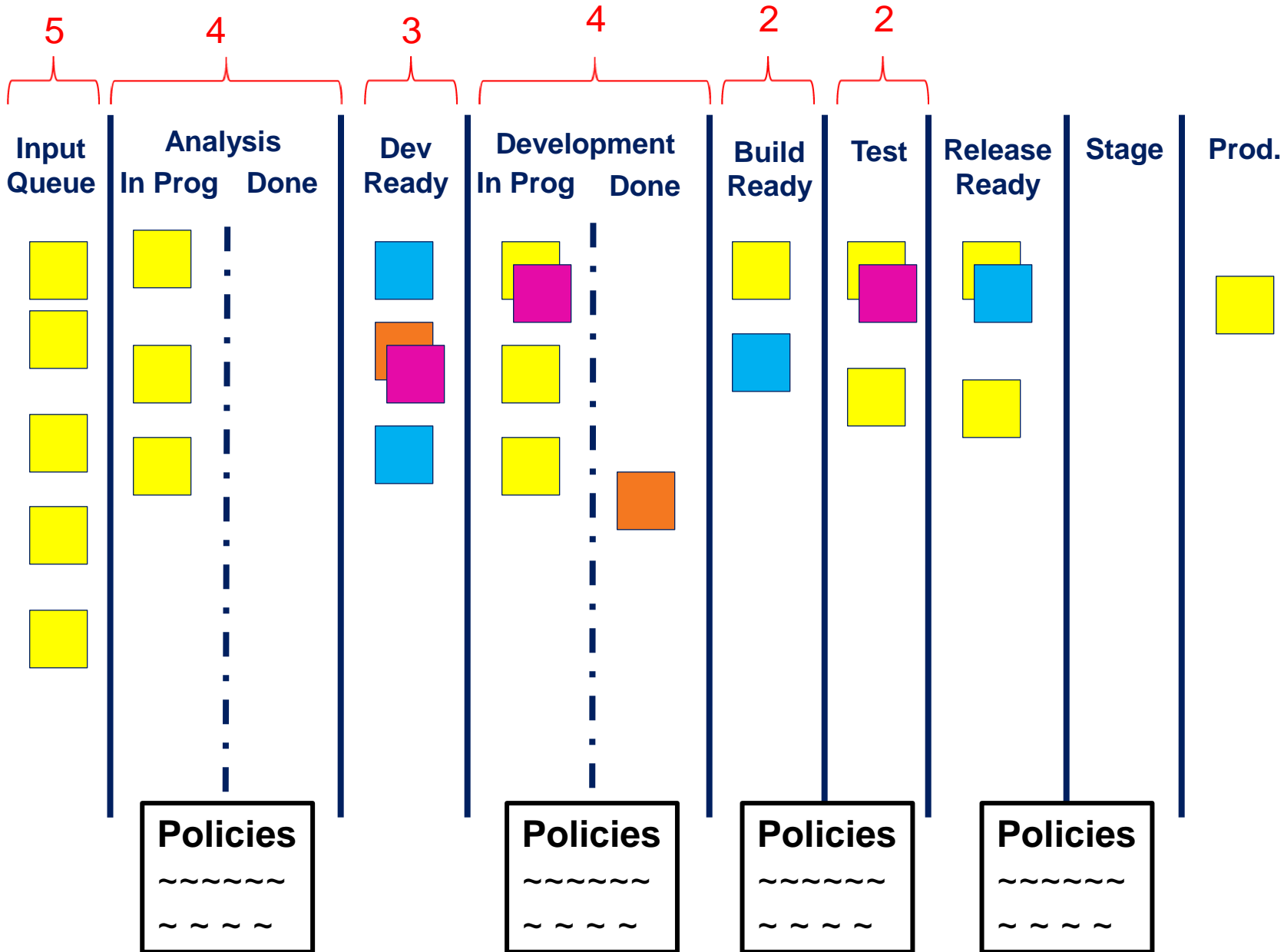


How does Kanban help with agility?

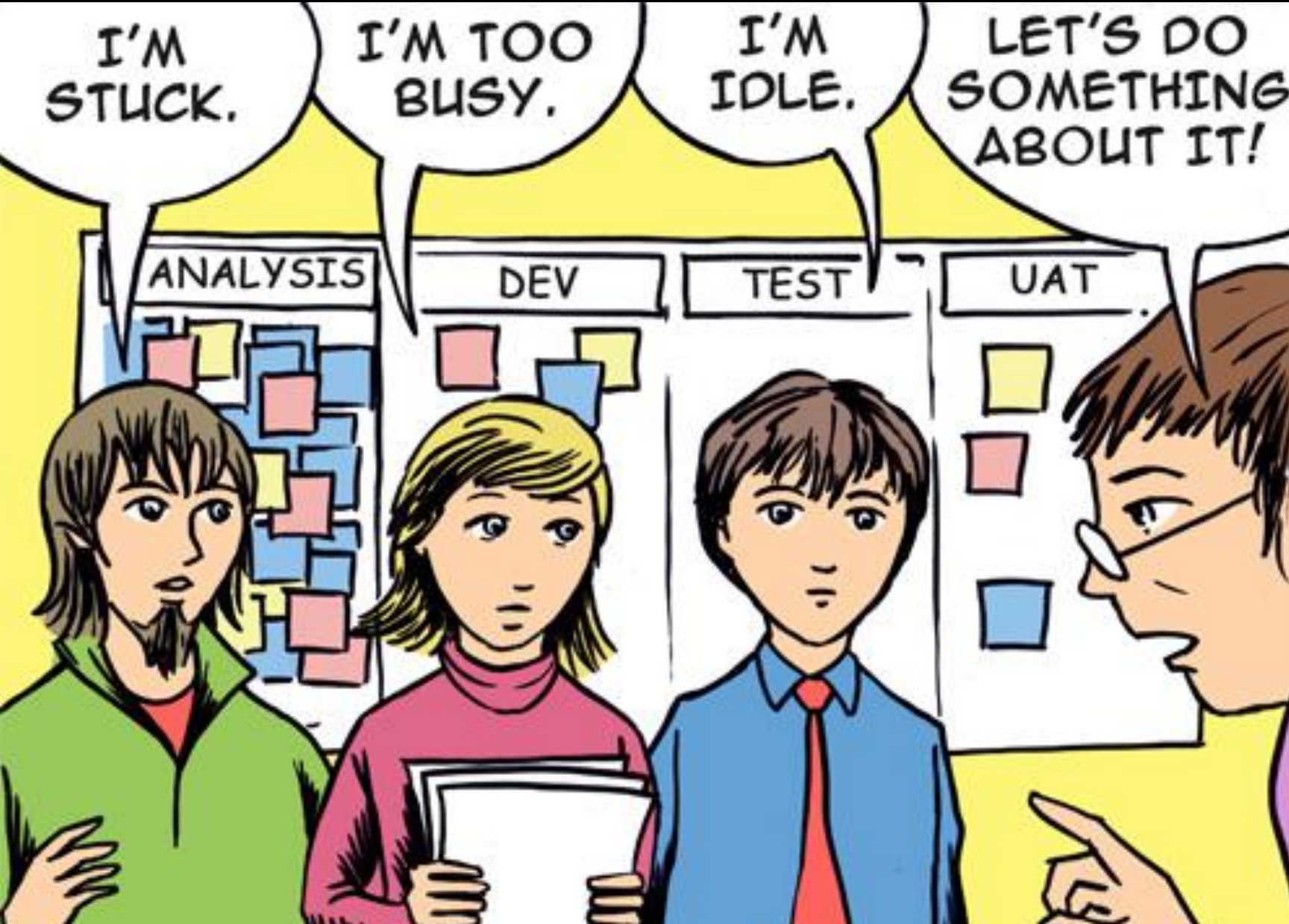
Make progress
with imperfect information

Encourage craftsmanship
and pride of workmanship

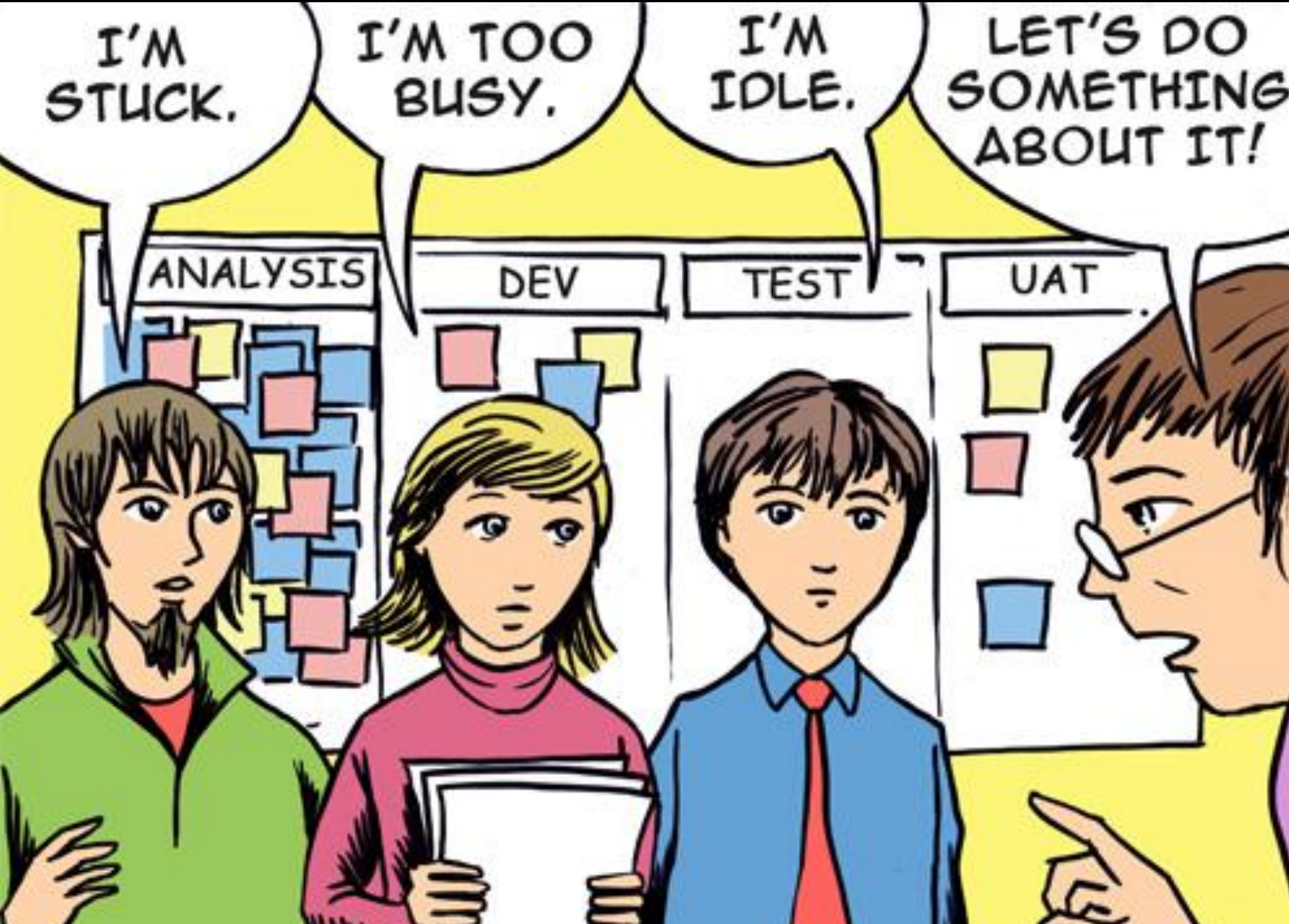
Pull criteria policies encourage a focus on quality & progress with imperfect information



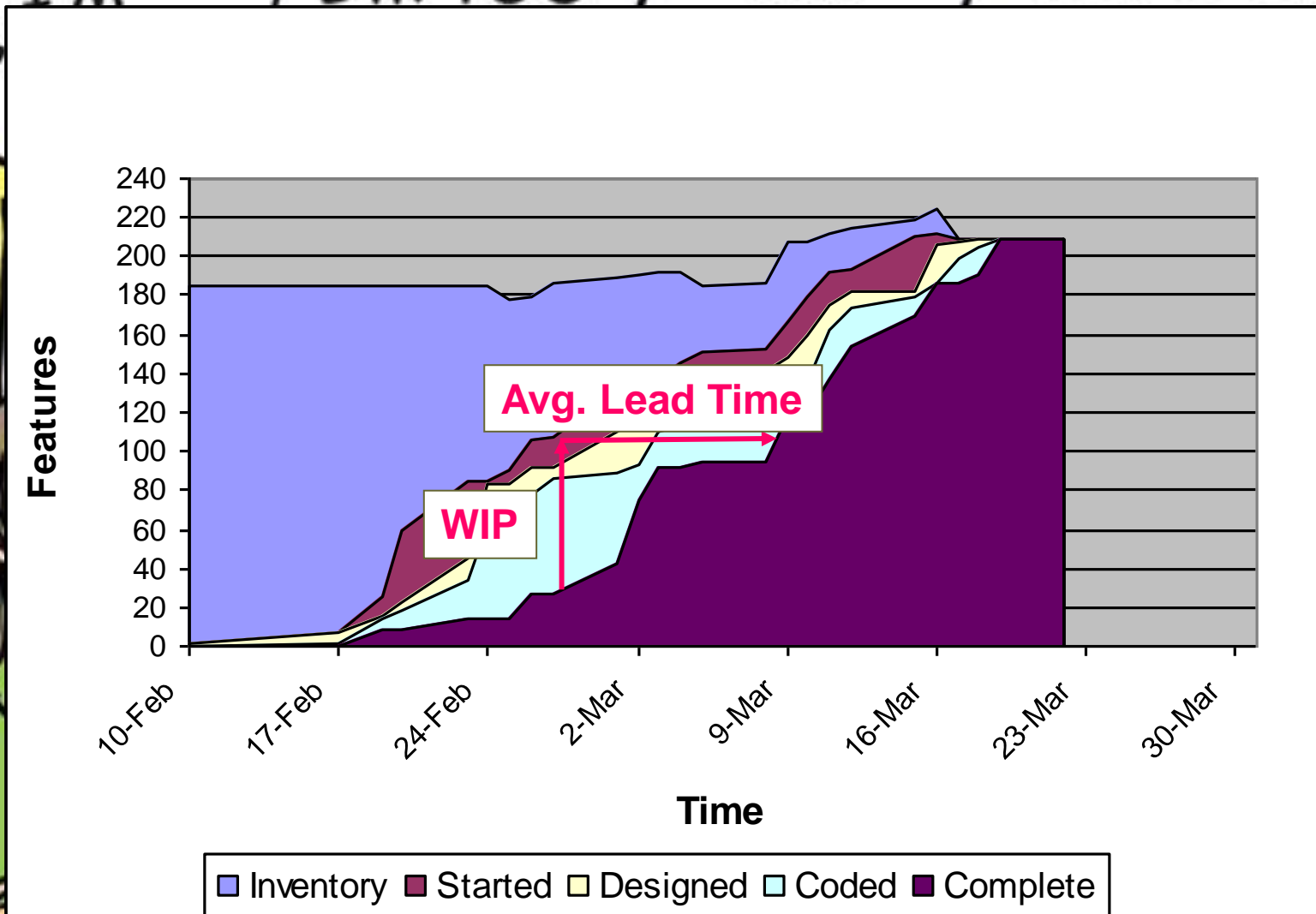
Foster a High Trust Culture



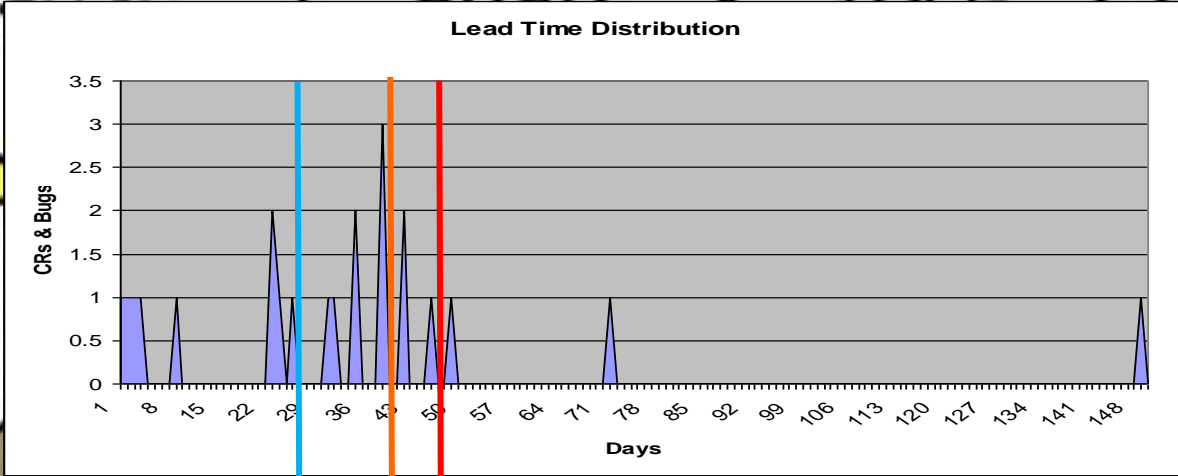
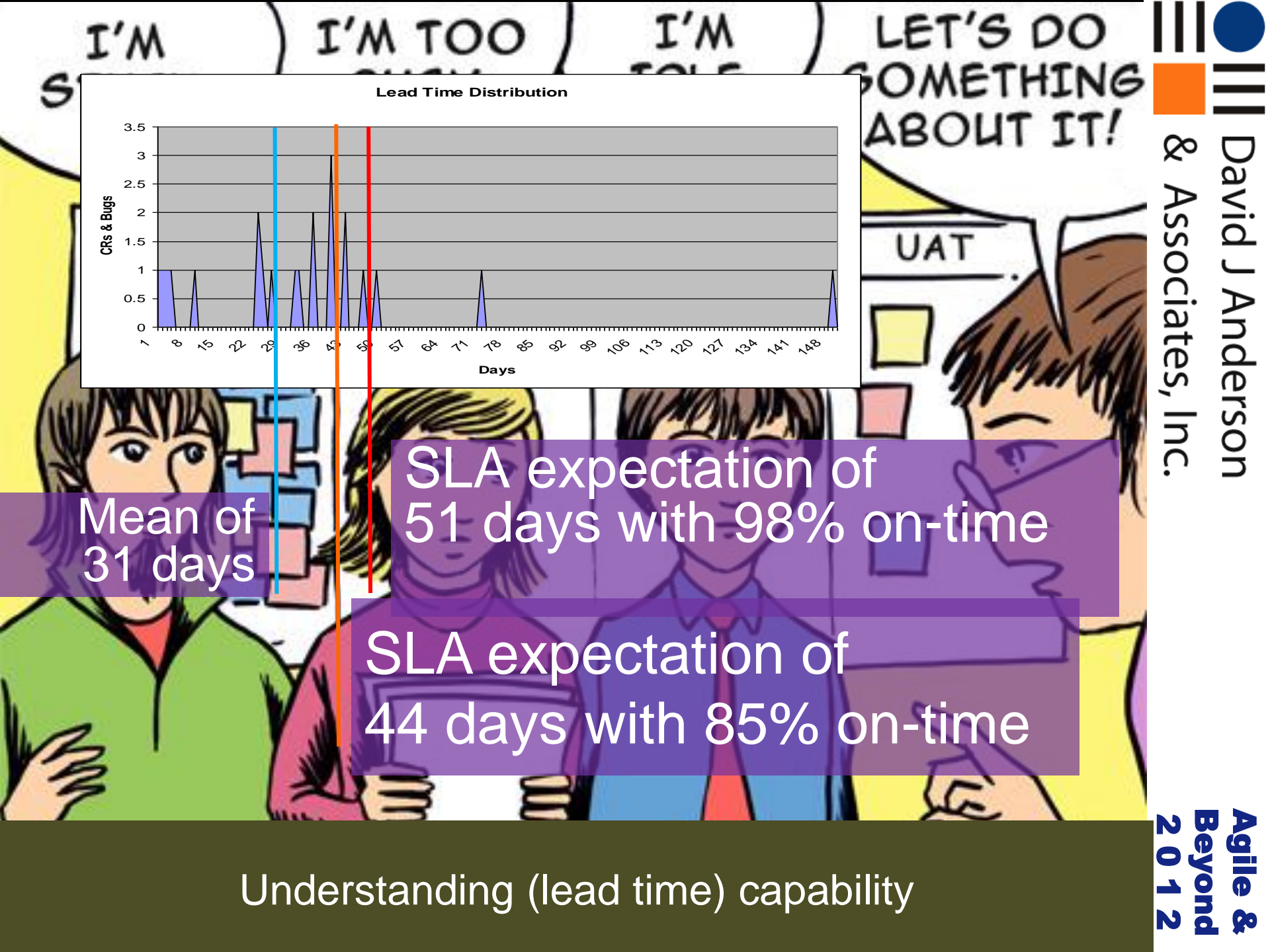
Transparency of process. Collaboration and openness



Empowerment through explicit policies



Reporting of demand versus capability



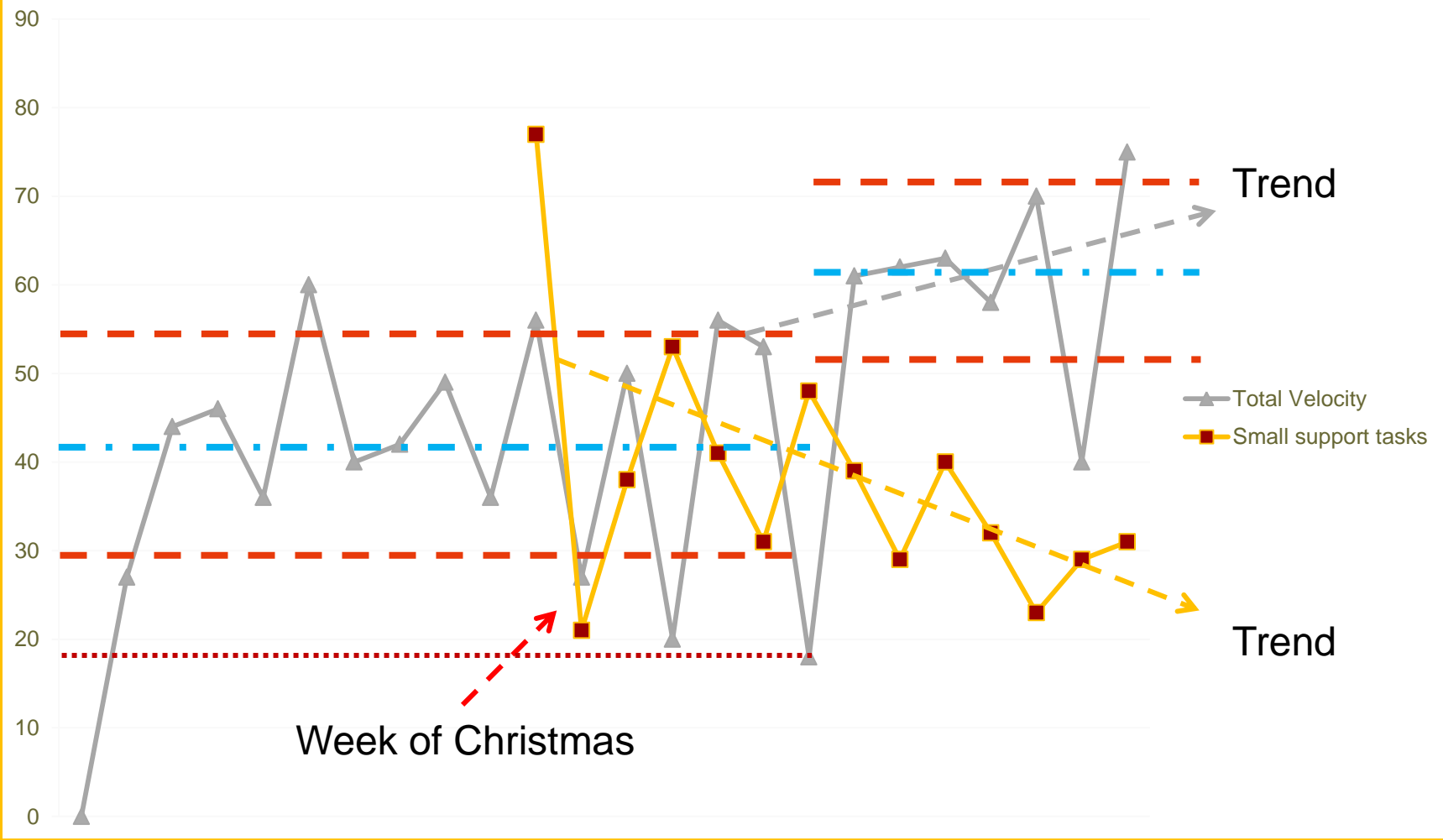
Mean of 31 days

SLA expectation of 51 days with 98% on-time

SLA expectation of 44 days with 85% on-time

Understanding (lead time) capability

DBA Team Velocity

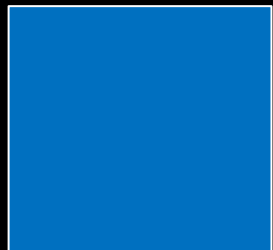
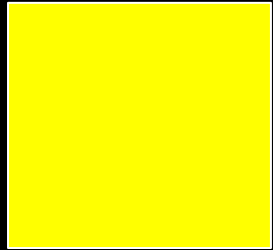
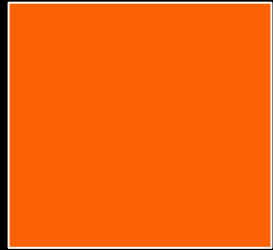


Courtesy Mattias Skarin client in 2009/2010, plotted weekly
 Mean 42, +1 sigma = 55, -1 sigma = 29 (+/- 1.4x)

Understanding (velocity) capability

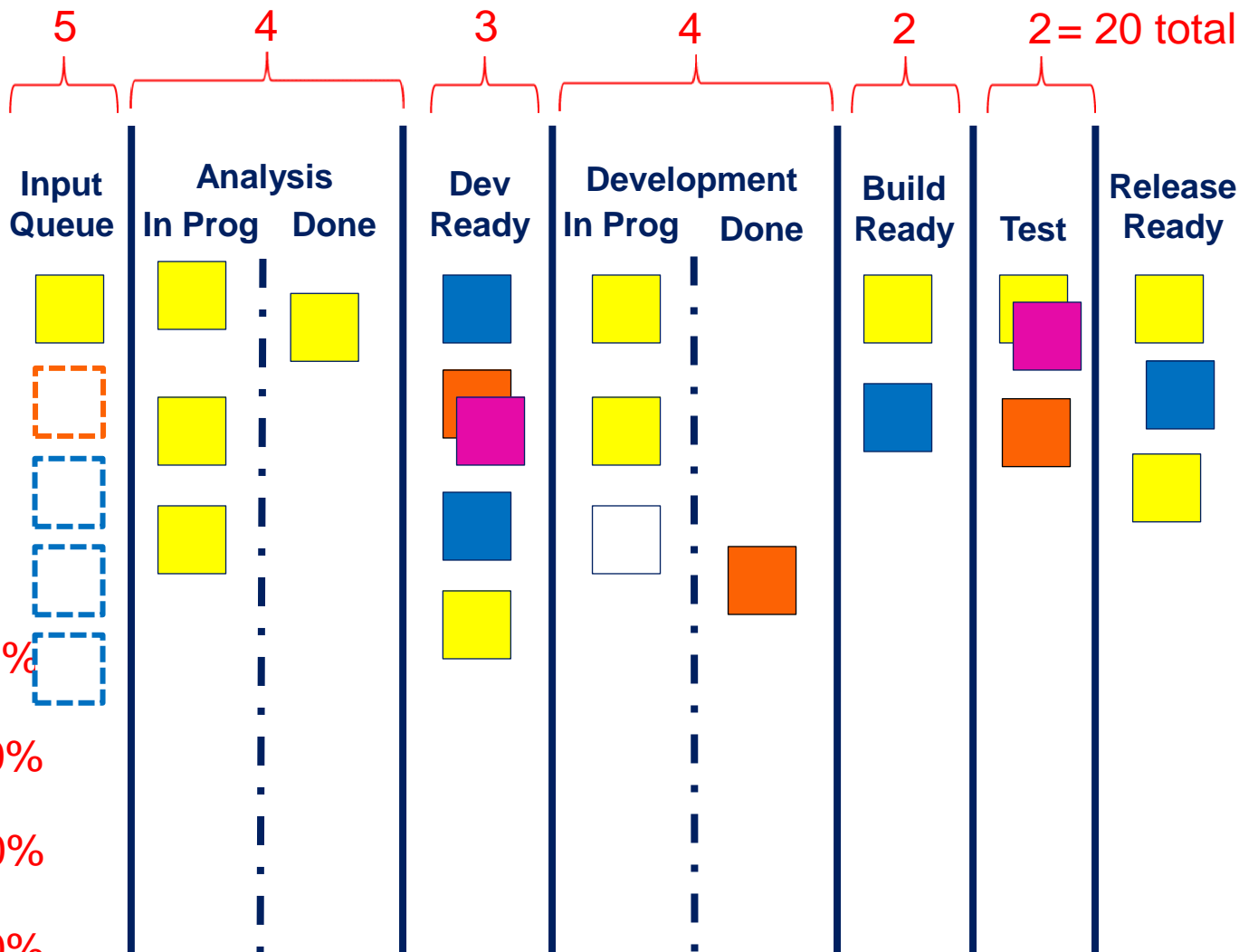
Create a capability
to respond to
unfolding events

Example classes of service

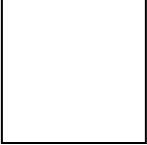
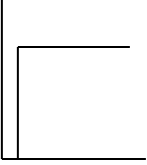

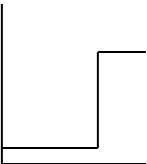
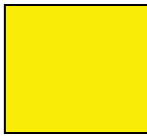
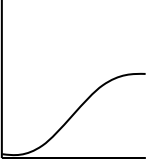
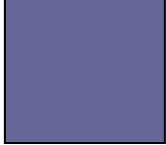
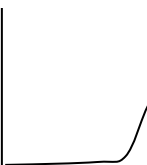


- **Expedite**
 - Significant immediate cost of delay
- **Fixed Delivery Date**
 - Significant delay incurred on or from a specific date in near future
- **Standard Class**
 - (Near) linear cost of delay either immediate or near future
- **Intangible Class**
 - No tangible cost of delay within a reasonable lead time delivery window

Allocate capacity across classes of service mapped against demand



Cost of Delay function sketches to delineate classes of risk

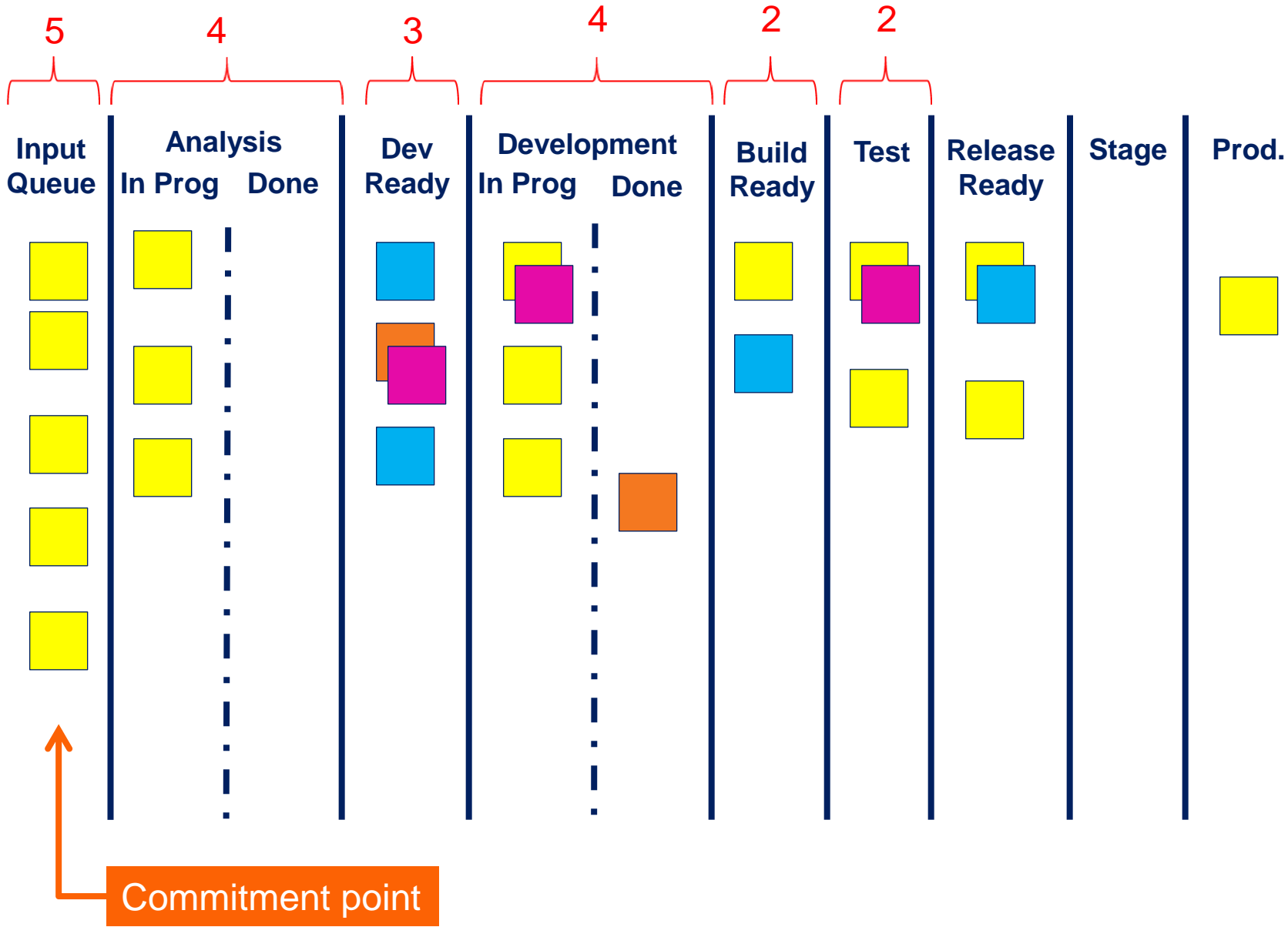
		Expedite – white; critical and immediate cost of delay; can exceed other kanban limit (bumps other work); 1st priority - limit 1
		Fixed date – orange; cost of delay goes up significantly after deadline; 2 nd priority
		Standard - yellow; cost of delay is shallow but accelerates before leveling out; 3 rd priority
		Intangible – blue; cost of delay is not incurrent until significantly later; 4 th priority

Knowledge work is perishable

Limiting WIP delays commitment

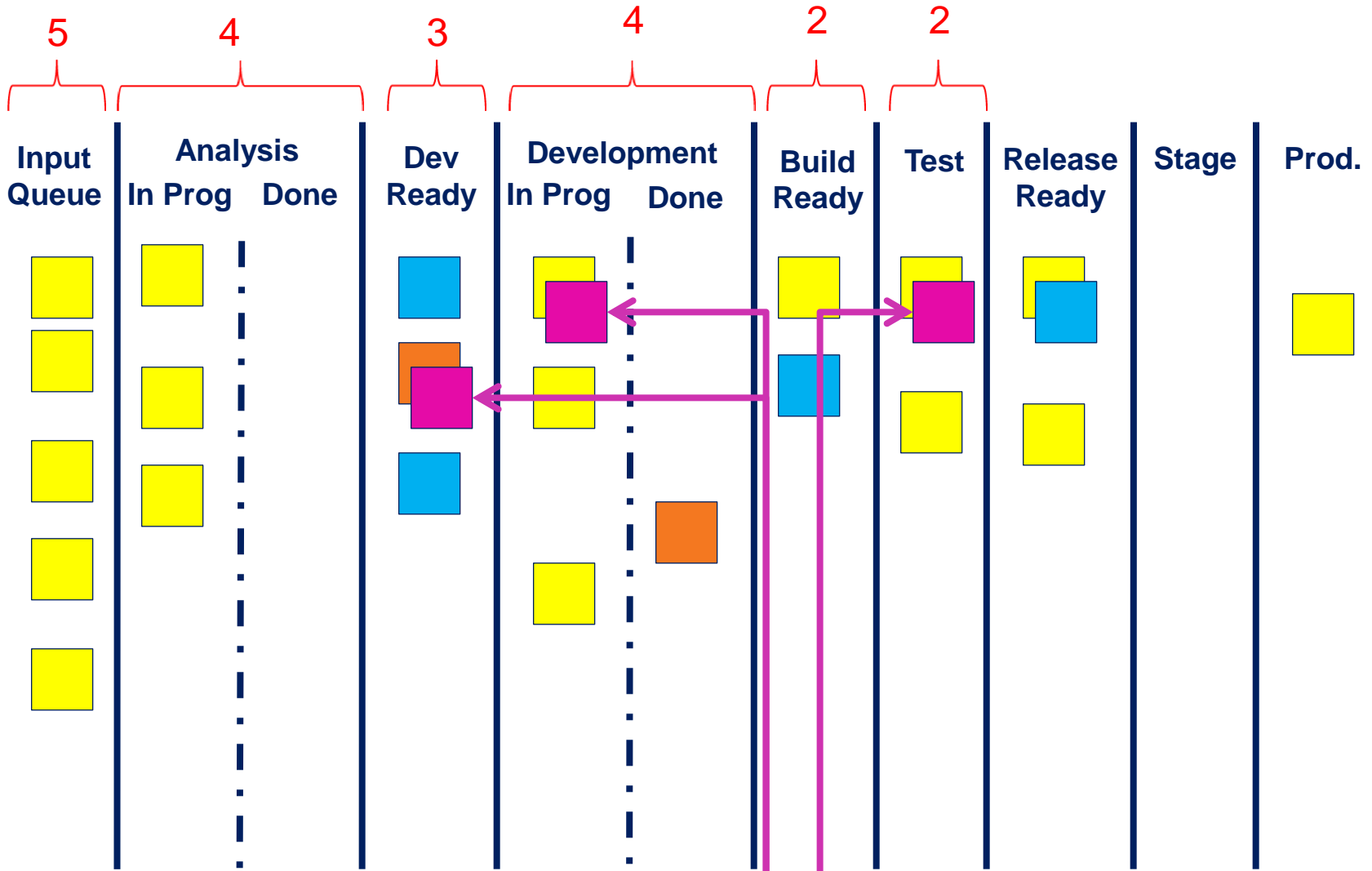
Only commit when work items
are pulled into the queue

Tickets on the board are committed. Items in the backlog are merely options



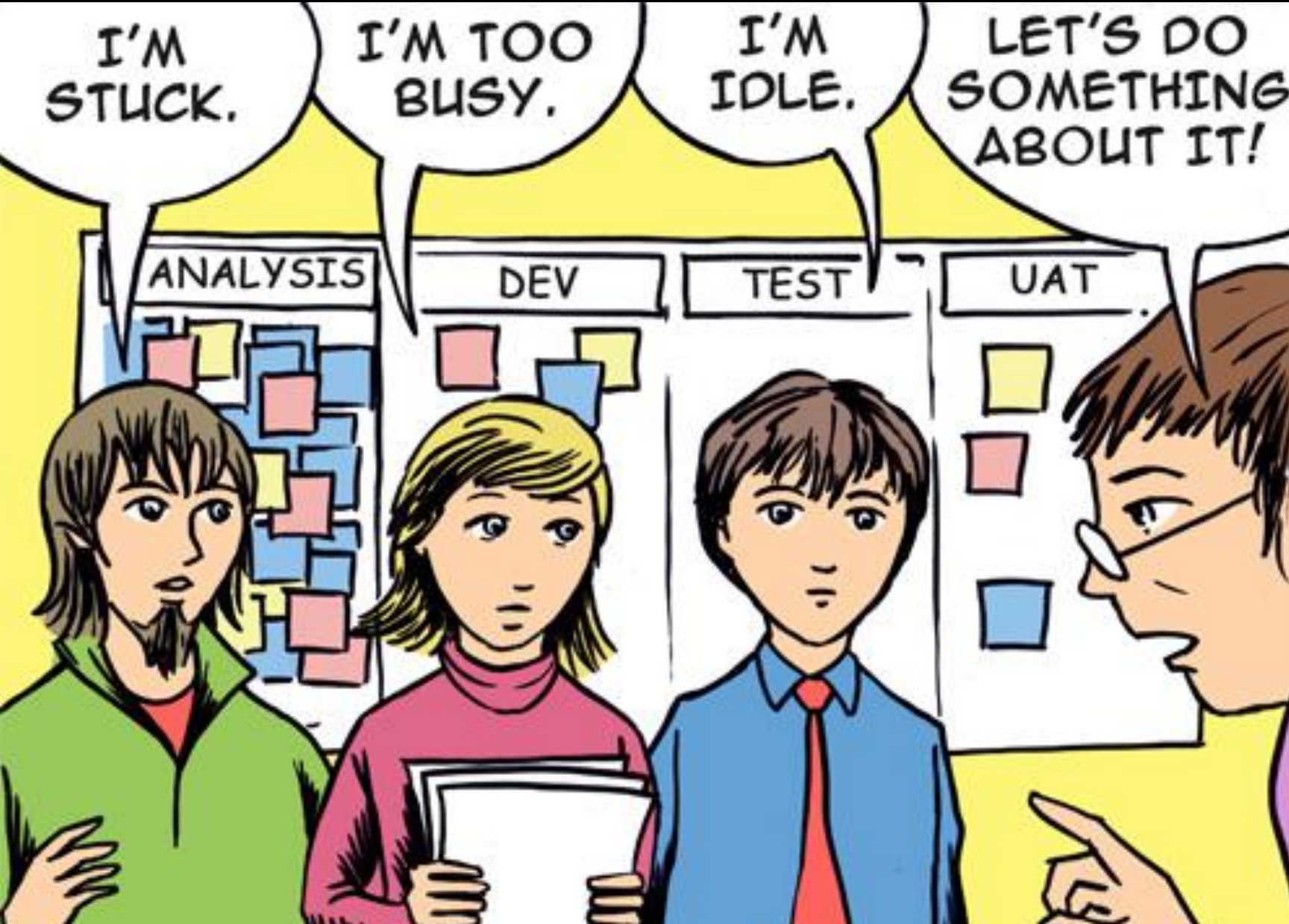
Highlight delays

Tickets on the board are committed. Items in the backlog are merely options

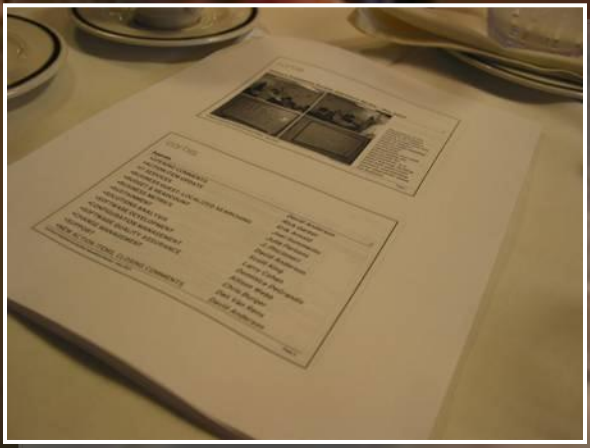


Pink tickets show blocking issues

Create Feedback Loops



Team-level Kaizen events happen naturally



Operations reviews drive inter-team kaizen events

The Kanban Method

1. Start with what you do now
2. Agree to pursue incremental, evolutionary change
3. Initially, respect current roles, responsibilities & job titles

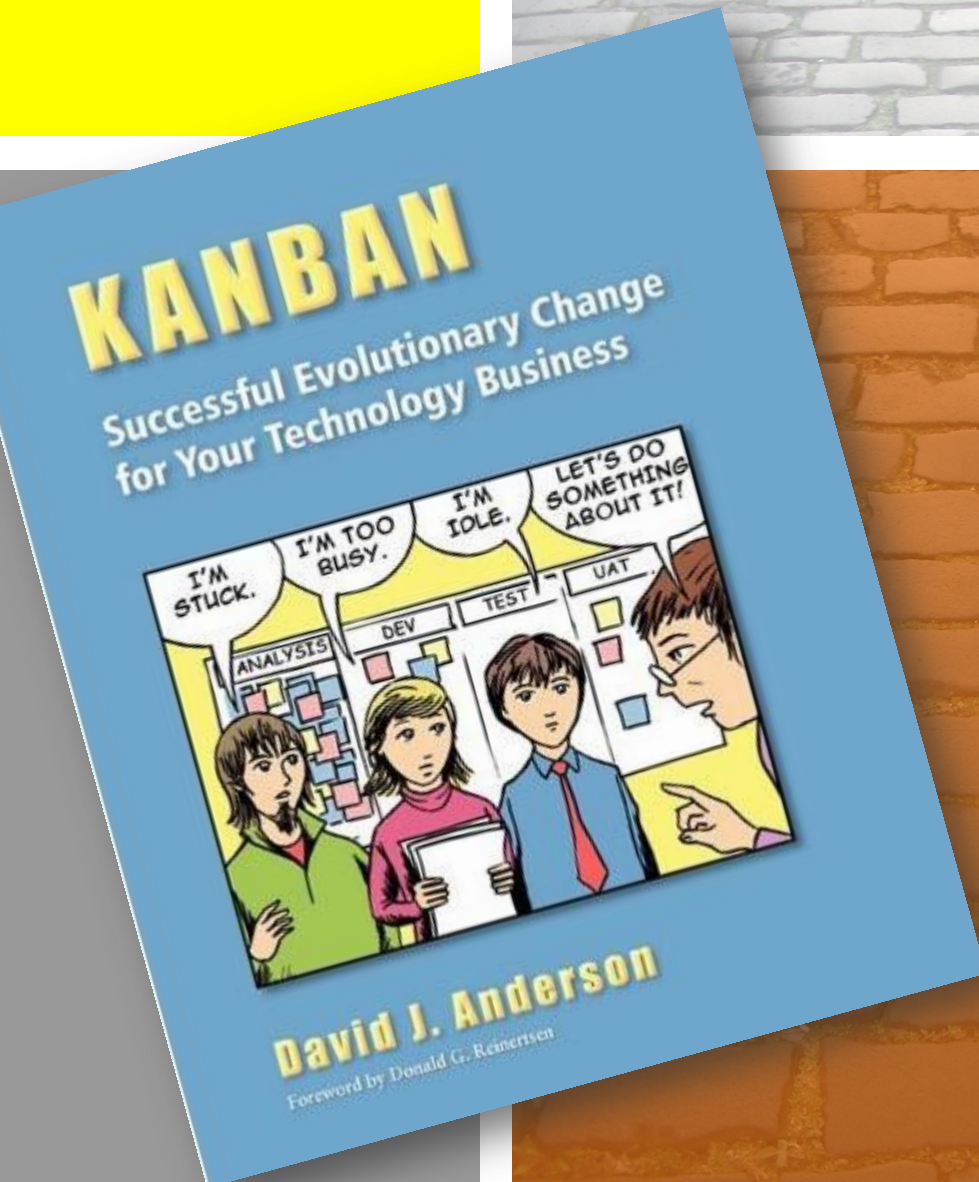
5 core practices for successful Kanban adoption

1. Visualize
2. Limit Work-in-Progress
3. Manage Flow
4. Make Policies Explicit
5. Improve Collaboratively
(using models & scientific method)



**Book Published
April 2010**

**David J Anderson
& Associates, Inc.**



A 72,000 word
intro to the topic

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LKU | Lean-Kanban
University

<http://leankanbanuniversity.com>

<http://www.limitedwipsociety.org>

LinkedIn Groups: Software Kanban

Yahoo! Groups: kanbandev

Yahoo! Groups: kanbanops

Kanban System Adoption Examples

USA

McKesson
Vanguard
GoDaddy
Xbox
Motley Fool
CityGrid Media
Ultimate Software
Constant Contact
SEP
REI
Robert Bosch

UK

BBC
IPC Media
Financial Times
Microsoft

Scandinavia

Unibet
Volvo
Skania
Spotify
Ericsson

Mainland EU

Ubuntu
Xing
BWin
ASR

Brazil

Petrobras
CESAR
Phidelils
O Globo

Argentina

Huddle
Thomson-Reuters

Israel

Amdocs
Answers.com
TypeMock

China & HK

Thomson-Reuters
Nike

Australia

Lonely Planet
Telstra

New Zealand

Ministry of Social Development

Kanban System Adoption by Industry

- **Media**
 - Includes BBC, Sky, Lonely Planet, Time/Life, IPC, Mobile.de, O Globo, Financial Times, NBC Universal, Thomson-Reuters
- **Games**
 - Mostly small studios includes video arcade thru mobile games to online gambling such as Unibet & Bwin
- **Manufacturing**
 - Includes Robert Bosch, Volvo, Skania, Petrobras, Nike
- **Finance & Insurance**
 - Vanguard, Motley Fool, Chase, ASR
- **Software & Telecoms**
 - Amdocs, Ultimate, Constant Contact, Phidelis, SEP, Huddle, CESAR, Ubuntu
- **Public Sector**
 - Ministry of Defence (Denmark), Ministry of Social Development (New Zealand)

Want higher value, more predictable deliveries?
Looking for better risk management?

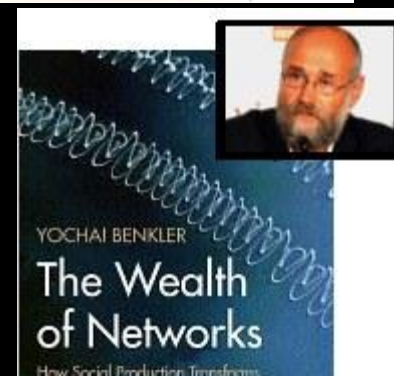
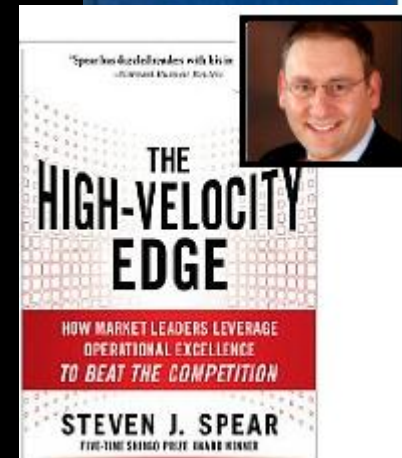
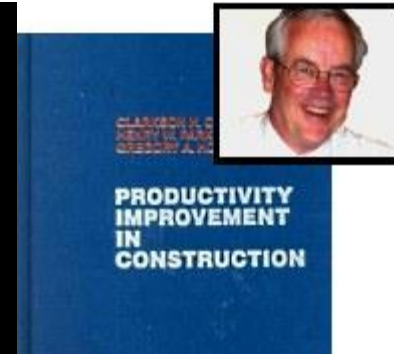
Interested in Lean and Kanban?

HEAR KANBAN CASE STUDIES

LEARN THE MECHANICS

CONNECT WITH THE GLOBAL
COMMUNITY

<http://lssc12.leanssc.org/>



Conclusion

STOP

doing Agile

Start!

Thinking Agility!

Act locally in your context

to create agile organizations

Make Progress with Imperfect Information

Foster a High Trust Culture

Treat WIP as a liability, delay commitment

Reduce Lead Times, minimize Cost of Delay


Encourage Quality of Workmanship

Create Feedback Loops

YES WE KANBAN



limitedwipsociety.org



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10th March 2012

Stop doing Agile!
Start Thinking Agility!

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Thank you!



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About...

David Anderson is a thought leader in managing effective software teams. He leads a consulting, training and publishing and event planning business dedicated to developing, promoting and implementing sustainable evolutionary approaches for management of knowledge workers.

He has 30 years experience in the high technology industry starting with computer games in the early 1980's. He has led software teams delivering superior productivity and quality using innovative agile methods at large companies such as Sprint and Motorola.

David is the author of two books, **Agile Management for Software Engineering – Applying the Theory of Constraints for Business Results**, and **Kanban – Successful Evolutionary Change for your Technology Business**.

David is a founder of the **Lean Kanban University**, a business dedicated to assuring quality of training in Lean and Kanban throughout the world.

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